



ALLIOTT
GROUP

A Worldwide Alliance of Independent
Accounting, Law and Consulting Firms

Global thinking. Local presence.



A guide to Alliot Group

www.alliotgroup.net

ASIA PACIFIC
EMEA
LATIN AMERICA
NORTH AMERICA

LINKING LIKE-MINDED PROFESSIONALS ACROSS THE WORLD

Alliott Group is an international alliance of independent accounting, law and consulting firms. With some 170 member firms operating from over 200 offices in more than 70 countries, Alliott Group meets the local and cross-border needs of its members and their clients.



About Alliott Group

Alliott Group is a worldwide alliance of independent accounting, law and consulting firms. Founded in 1979, our global footprint stretches across every continent. The culture of sharing, contributing and co-operation forms the backbone of our overall ethos and activities.

Members are equipped to provide clients with access to a wide range of services that include:

Accounting services:

- Accounting
- Assurance and Audit
- Corporate and Personal Tax Compliance and Planning
- Payroll Services
- Corporate Finance
- Estate Planning
- Due Diligence
- Bookkeeping
- Information Technology
- Management Consulting
- Succession Planning

Legal services:

- Corporate and M&A
- Information Technology
- Intellectual Property/Trademarks
- International Trade
- Labour and Employment
- Litigation, Mediation and Arbitration
- Real Estate

Improving through sharing

Membership of Alliott Group offers independent firms the opportunity to extend nationally, regionally and globally with their clients through access to other firms of like-minded professionals, committed to providing the highest standard of service.

Work without boundaries

Our members' approach to business, through co-operation and transparency, is a refreshing one and enables members to provide their clients with tailored support on a national, regional and global level.

We are different to other associations and networks in that we do not just focus on one aspect of business. Instead, through our alliance of accounting, legal and consulting firms, Alliott Group members can offer to their clients the resources one might expect only from a very large firm.

Members and the administration of the Group work to following three principles of business:

PASSION
INTEGRITY
EXCELLENCE

Consistently making fair, honest and reliable choices.

To bring energy, drive and resolve in supporting business growth.

Capability to provide top quality services in an efficient and effective manner that exceeds expectations.

Becoming a Member

Alliott Group is for those professionals who believe that people come first. By focusing on people, our members have strengthened relationships with clients and fellow members that have developed into long standing and beneficial business relationships and friendships.

Membership of Alliott Group allows firms to both attract and retain business through the ability to connect with like-minded professionals in other jurisdictions. Members exchange, benchmark and share know-how and best practice information on both a technical and a practice management level.

By joining one of the world's leading worldwide alliances of business professionals, membership of Alliott Group will open doors to new horizons through exclusive access to global knowledge and resources and a platform from which to explore and develop business opportunities both locally and internationally. Members are encouraged to pursue opportunities not only within their own markets, but to look to all jurisdictions for the sharing of knowledge and creation of business opportunities.

To be accepted as a member, every firm undergoes a thorough screening process on application, including an assessment of the firm's latest peer review or certification to practice. On-site reviews are also carried out as part of the application process and periodically thereafter.

Each member firm is assessed throughout their membership to ensure that they continue to meet high client service standards. As a result, our members are among the most respected, forward thinking firms in their respective markets.

MORE THAN
170 MEMBER
FIRMS WITH SOME
200 OFFICES IN
OVER 70 COUNTRIES

Why become a Member?

“The Alliot Group provides the best services, offering both global reach with a local approach. These governing principles will allow us to improve assistance for Chilean companies and also for foreign companies who have investments or interests in Chile”

Rudy Vásquez
Advisors in Management, Chile

“We felt like we had to join a global alliance of firms so we could start with our quest for an international presence. We feel greatly honoured to be a part of Alliot Group because they have offered us the opportunity to be part of an alliance where we can establish not only professional but also personal relationships with people from all over the world”

Guillermo Villegas Jnr
Villegas & Villegas, Mexico

Membership Benefits

Membership of Alliot Group offers independent firms the opportunity to meet their clients' growing business needs. This is achieved by members having the ability to access other carefully selected firms of professionals, that provide local knowledge and a client focused culture which can often prove to be the vital ingredient to winning or retaining business.

Members have access to an array of member-exclusive programs and benefits designed to improve the knowledge and skills of their staff, enhance the performance and profitability of their practice, and expand the breadth and depth of service they provide to clients.

“We joined the group in order to be able to support and advise our client base. Companies and indeed business owners' affairs become increasingly complex as they begin to trade overseas, establish subsidiary companies and acquire overseas assets for trading or investment purposes. With access to a team of professionals across a wide range of territories it gives us the ability to advise clients on a global basis with a competitive edge when seeking to win new business”

Ed Saunders
Smith Cooper, UK

Providing value to members

Firms benefit in a number of ways from their membership of Alliot Group. Some of the potential benefits include:

- access to national, regional and international markets;
- ability to connect with like-minded professionals in other jurisdictions with similar high professional and client service standards;
- develop quality referrals;
- attract/protect/retain client business;
- exchange, benchmark, and share know-how and best practice information on both a technical and practice management level;
- participate in worldwide, regional and sub-regional conferences and training programmes;
- internship exchange programmes for staff;
- develop tender with other members.

“Our firm has grown to a size in our market that the next step for us was to join an international affiliation. We attended the worldwide conference in San Diego to get an idea of what the Group was all about and were immediately impressed with the quality of the member firms (not to mention the individuals representing these firms) as well as the management of the group. We feel truly honoured to now be a part of the Alliot Group and believe not only ourselves but our clients will profit greatly from this affiliation”

Jeremy Pierce
Partner Vohora & Company, Canada

Supporting Clients on a Local, Regional and International Level

International experience at a local level

For any business either with an existing international operation or considering expanding into a new market, an understanding of the local economy and culture is essential.

The combination of accounting, law and consulting firms provides a 'one-stop-shop' environment allowing Alliot Group member firms to provide clients with an alternative source of professional support. Through the partner led service offering member firms provide, clients have access to a constant contact point which helps to develop a better understanding of their business needs. Additionally, Alliot Group members tend to have a more advisory rather than transactional approach to doing business, which enables them to gain a better understanding of a client's

operations and needs which in turn leads to longer standing business relationships.

Together, members are able to provide seamless national, regional or international coverage for their clients, a fully-coordinated multidisciplinary service which in turn helps businesses explore opportunities, develop presence and take advantage of economic prosperity in any region.

Independence and quality are the key. Each member firm is a separate and independent legal entity.

Members undergo a thorough screening as part of their application process and are then regularly assessed to ensure that they maintain a high level of professional standards. As a result, our members are among the most respected, forward-thinking firms in their respective markets.

"One of the Key benefits which my company and I have found from our association with Alliot Group's London accounting firm member) has been the access they have to a worldwide alliance of affiliated firms, who are able to assist with local legislation and accounting knowledge, and the close interest that these firms have taken in the progress and development of our business. Alliot Group and the Alliot Group member firms we have used to date have been instrumental in helping Unibet develop into an international group. On this journey Alliot Group and Alliot Group member firms have been and still remain, highly appreciated and very valuable advisors"

Anders Storm
Founder Unibet Group PLC

"We place great emphasis on the quality and credibility of the audited financial statements of our company as these are constantly reviewed by our bankers, shareholders and overseas partners. K.G.Tan & Co. are part of the Alliot Group, one of the top worldwide alliances of independent professional firms, with a rigorous review process, proven credentials and track records. With access to over 200 offices in some 70 countries it also makes venturing overseas easier"

S.M. Singh
Director of Infocom and Security Systems

"Their expertise has been imperative to the set-up of our multistate business and their understanding of the international issues that we face has guided us in developing policies"

Ted Baker
North America

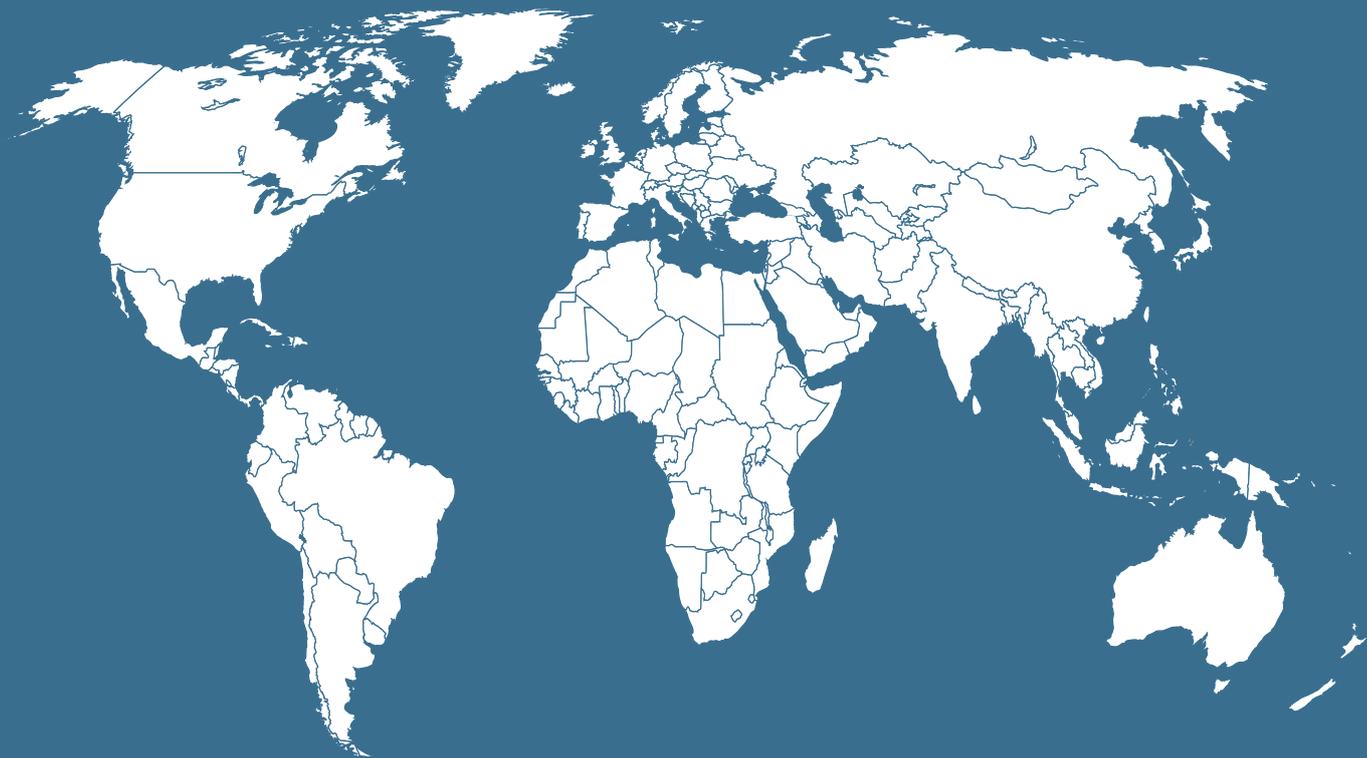


Alliott Group
C8 The Brickyard, Steep Marsh,
Petersfield, Hampshire GU32 2BN
United Kingdom

ASIA PACIFIC
EMEA
LATIN AMERICA
NORTH AMERICA

t +44 (0) 203 330 0110
f +44 (0) 870 870 2651

e info@alliotgroup.net
w www.alliotgroup.net



Disclaimer

Alliott Group is a worldwide alliance of independent accounting, law and consulting firms, and members accept responsibility only for their own work or work carried out on their instructions and in their name. Members can accept no liability for the work of other members. Alliott Group is a company limited by guarantee and registered in England (3376647) at C8 The Brickyard, Steep Marsh Petersfield, Hampshire GU32 2BN United Kingdom.